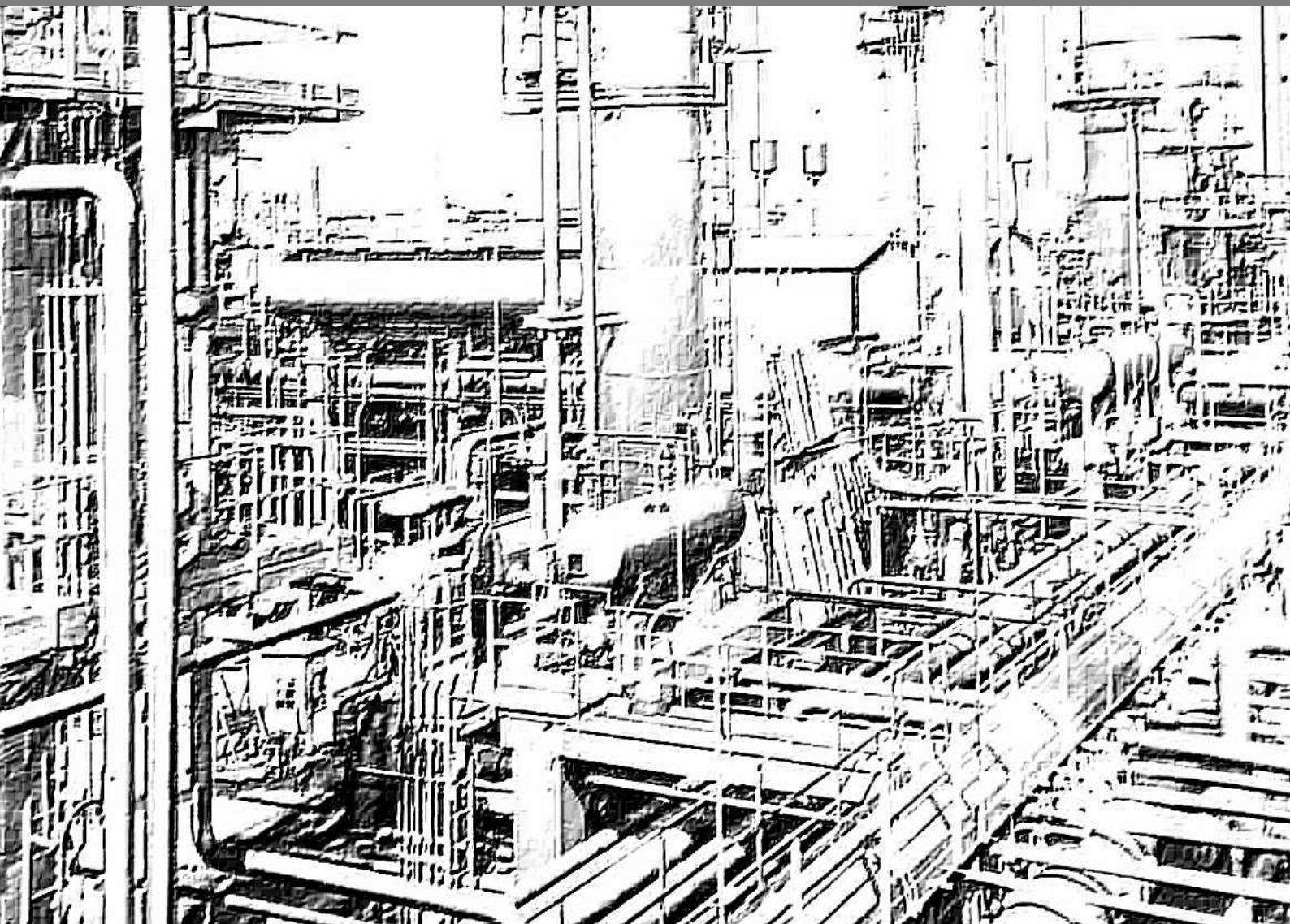




**SOTIROPOULOS  
TECHNIKI P.C.**



**HEAD OFFICE : 71, SMIRNIS STR. – 12242 – EGALEO – ATHENS – GREECE**

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## **The Company**

SOTIROPOULOS TECHNIKI P.C. is a relatively new technical company, with its purpose to perform mechanical projects, maintenance projects (refinery and industrial units), complex projects (mechanical – civil – electrical etc.), construction of steel structures and buildings.

Company's manager is Nikolaos Pan. Sotiropoulos, Electronic Engineer. He holds extensive experience in the organization, supervision and execution of technical, complex projects, for HELLENIC PETROLEUM S.A., P.P.C. S.A., as well as private companies. Since 1998 he cooperated with another technical company with the same purpose, in which he has been shareholder and board member for 10 years. At the end of 2013 he withdrew and in 2014 he founded SOTIROPOULOS TECHNIKI P.C..

Our primary goal is the satisfaction of its clients through the offered services. Moreover, we place great emphasis on Health & Safety at work. We prepare Safety Plan for each project and provide workers with the necessary personal protective equipment (PPE). A special training is done for all safety measures and proper use of PPE, depending on the circumstances of each project, by the Safety Technician and Supervisor Engineer. For the above reasons our company has implemented and maintains a Quality Management System and Health & Safety Management System, which include all of the company's functions, in accordance with the International Standards ISO 9001:2008 & OHSAS 18001:2007.

SOTIROPOULOS TECHNIKI P.C. is consisted by experienced engineers, specialized, licensed technicians & office personnel, whose expertise and experience insure the smooth and state-of-the-art project execution, and the excellent cooperation with the Client.

Finally, the company has obtained certified equipment, in order to evenly & autonomous execute mechanical projects. In case that a project requires additional resources (personnel, equipment etc.), the company selects them from the approved lists of suppliers – subcontractors & adduces them on time, so that the project is completed in time.





**SOTIROPOULOS  
TECHNIKI P.C.**

## **Projects**

SOTIROPOULOS TECHNIKI P.C. has already executed with success the following projects:

### **A. REFINERIES / HELLENIC PETROLEUM S.A.**

Client           HELLENIC PETROLEUM S.A.  
Project         : Upgrading works of the fire protection system at the new jetty & LPG jetty at Aspropyrgos Industrial Complex  
Amount        : 293.400 €  
Year            : 2016-2017

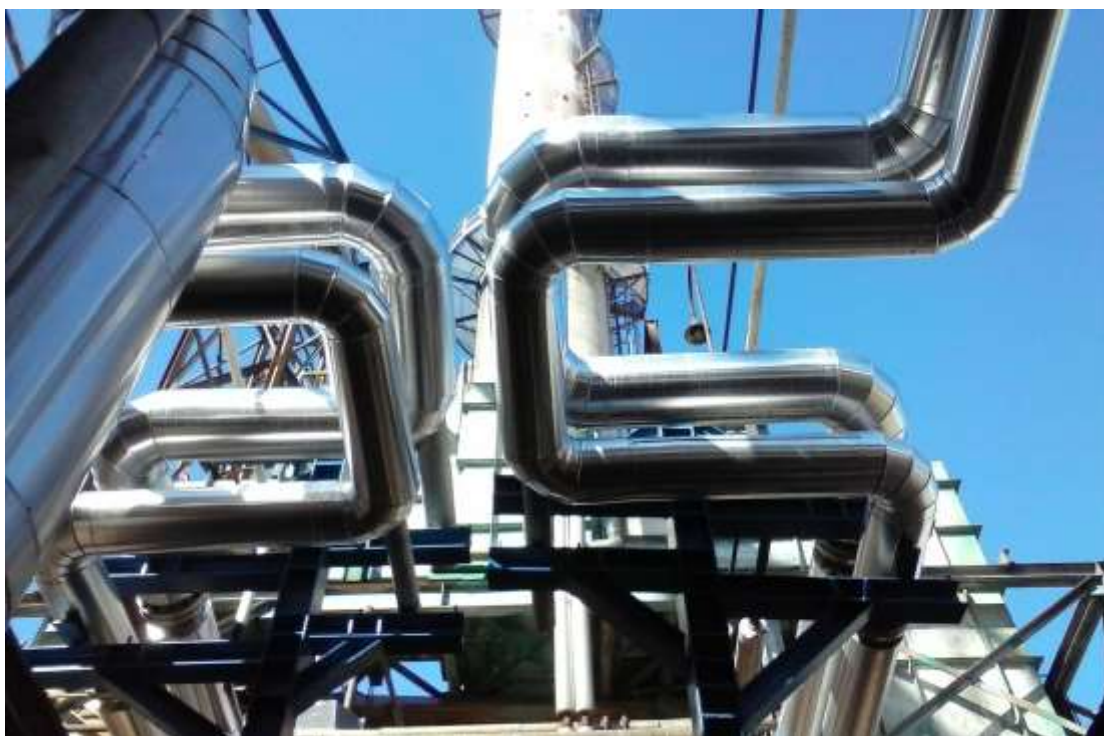


Client           HELLENIC PETROLEUM S.A.  
Project         : Mechanical works for the relocation of two (2) Loading Arms from Eleusis Industrial Complex to Aspropyrgos Industrial Complex  
Amount        : 186.000 €  
Year            : 2016



Client HELLENIC PETROLEUM S.A.  
Project : Piping works and coil replacement at the L-3702 A/B incinerator during SHUT DOWN at Aspropyrgos Industrial Complex  
Amount : 540.000 €  
Year : 2015

Client HELLENIC PETROLEUM S.A.  
Project : Replacement works of the 10"-O-921502-BD5 (P5, P9) the U-9200 unit at Aspropyrgos Industrial Complex  
Amount : 82.000 €  
Year : 2015



Client HELLENIC PETROLEUM S.A.  
Project : Tube replacement works from main steam collectors to steam drum of K-1001-D at Aspropyrgos Industrial Complex  
Amount : 52.500 €  
Year : 2015

Client HELLENIC PETROLEUM S.A.  
Project : Pipeline replacement at the old jetty of Aspropyrgos Industrial Complex  
Amount : 20.000 €  
Year : 2015



## **B. OTHER PROJECTS**

Client            RSR ESTATE GREECE LTD  
Project         : Various steel structures in a hotel at Vouliagmeni – Athens  
Amount        : 26.500 €  
Year            : 2015

Client            P. DIMOPOULOU – P. TAZES Co. (CHEMITEC)  
Project         : Construction & installation of stainless steel piping in desalination  
                     containers  
Amount        : 7.800 €  
Year            : 2014-2015



On the other hand, Nikolaos Sotiropoulos participated in a technical company with the same purpose, as Shareholder & Board Member. Alongside he was Project Director, with main role the organization, supervision & execution of projects for clients as HELLENIC PETROLEUM S.A., MOTOR OIL HELLAS S.A., P.P.C. S.A. & others.

Projects for which he had the main responsibility for organizing, supervision and execution are the following:

#### A. POWER PRODUCTION PLANTS



Client	P.P.C. S.A./ MEGALOPOLI POWER PLANT
Project	: Lignite transmission system cleaning works at Megalopoli A' Power Plant
Amount	: 200.000 €
Year	: 2012-2013



Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Construction of storage & distribution lubricant system at Kalymnos & Siros  
Island & fuel pipeline system at Lemnos Island  
Amount : 450.000 €  
Year : 2012

Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Maintenance – modification of electromechanical facilities at Soroni Power  
Plant – Rhodes Island  
Amount : 1.262.000 €  
Year : 2011-2012

Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Karpathos Island – Revamping of facilities of fuel storing & treatment in order  
to use low sulfur fuel  
Amount : 1.950.000 €  
Year : 2009-2010

Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Kos Island – Fabrication & erection of stainless steel storage tanks for  
lubricant oils  
Amount : 292.000 €  
Year : 2008-2009

Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Ikaria Island – Replacement & insulation of steam & condensate pipeline  
system  
Amount : 160.000 €  
Year : 2008

Client P.P.C. S.A./ISLANDS PRODUCTION DEPARTMENT  
Project : Chios Island – Residual oil process system  
Amount : 1.000.000 €  
Year : 2007-2008

Client P.P.C. S.A./ ASPATE S.A.  
Project : Installation of belt weighing systems in lignite power stations Amintean,  
Ptolemaida, Megalopoli and Kardia  
Amount : 100.000 €  
Year : 2007

Client P.P.C. S.A./ATHENA S.A.  
Project : Piping installation & erection of mechanical equipment at the new diesel power plant in Atherinolakos – Crete Island  
Amount : 2.000.000 €  
Year : 2004

Client P.P.C. S.A./ MEGALOPOLI LIGNITE MINE  
Project : Thoknia lignite yard 300m expansion  
Amount : 118.000 €  
Year : 2002



## B. REFINERIES

### 1. HELLENIC PETROLEUM S.A.



Client	HELLENIC PETROLEUM S.A.
Project	: Installation works of new HHGO at U-2100 of Aspropyrgos Industrial Complex
Amount	: 497.000 €
Year	: 2012

Client	HELLENIC PETROLEUM S.A.
Project	: Modification of pipe lines of P-8702A tank for SR KERO use & of P-8758C tank for heating diesel oil use at Aspropyrgos Industrial Complex
Amount	: 233.000 €
Year	: 2011-2012



Client HELLENIC PETROLEUM S.A.  
Project : Installation of new DBB valves at the unit 3900 of Aspropyrgos Industrial Complex  
Amount : 450.000€  
Year : 2011

Client HELLENIC PETROLEUM S.A.  
Project : Replacement of 32" & 42" cooling water manifolds & 6", 12", 14" underground transport oil pipelines at Aspropyrgos Industrial Complex  
Amount : 110.000€  
Year : 2011

Client HELLENIC PETROLEUM S.A.  
Project : Modification of existing air-cooling system of M-2205 A/B/C/D at U-2100 of Aspropyrgos Industrial Complex  
Amount : 80.000€  
Year : 2011

Client HELLENIC PETROLEUM S.A.  
Project : Interconnection of pipelines to HELLENIC FUELS S.A. jetty with Aspropyrgos Industrial Complex pipelines  
Amount : 250.000€  
Year : 2011

Client HELLENIC PETROLEUM S.A.  
Project : Various piping works at refinement units during Shut Down 2011 at Aspropyrgos Industrial Complex  
Amount : 180.000€  
Year : 2011

Client HELLENIC PETROLEUM S.A.  
Project : Streamers replacement inside the PIT P-3701B at Aspropyrgos Industrial Complex  
Amount : 151.000 €  
Year : 2010

Client HELLENIC PETROLEUM S.A.  
Project : Various piping works & replacement of safety valves during Shut Down September 2009 at Aspropyrgos Industrial Complex  
Amount : 700.000 €  
Year : 2009

Client HELLENIC PETROLEUM S.A.  
Project : Erection of new compressor & interconnection with FCC unit at Aspropyrgos Industrial Complex  
Amount : 252.000 €  
Year : 2009

Client HELLENIC PETROLEUM S.A.  
Project : Heat exchangers maintenance during Shut Down September 2009 at Aspropyrgos Industrial  
Amount : 500.000 €  
Year : 2009

Client HELLENIC PETROLEUM S.A.  
Project : Fabrication & erection of new 10" firefighting pipeline  
Amount : 120.000 €  
Year : 2006

Client HELLENIC PETROLEUM S.A.  
Project : Repairing works of fuel oil pipelines from Aspropyrgos Industrial Complex to Eleusis & Megara Industrial Complex  
Amount : 585.000 €  
Year : 2005-2006



## 2. MOTOR OIL HELLAS S.A./CORINTH REFINERIES



Client            MOTOR OIL HELLAS S.A./CORINTH REFINERIES  
Project         : Safety valves conversion of FCC at unit 3700  
Amount        : 345.000 €  
Year            : 2013

Client            MOTOR OIL HELLAS S.A./CORINTH REFINERIES  
Project         : Turn around works at U-4950/7300/7700 & condensate pipeline replacement  
                      at U-7700 due to leakage  
Amount        : 260.000 €  
Year            : 2013

Client            MOTOR OIL HELLAS S.A./CORINTH REFINERIES  
Project         : Various mechanical works during Shut Down 2011  
Amount        : 250.000 €  
Year            : 2010-2011



Client MOTOR OIL HELLAS S.A./CORINTH REFINERIES  
Project : Pipeline routing replacement from the old to the new tunnel southeast of No 10 pump station  
Amount : 75.000 €  
Year : 2010

Client MOTOR OIL HELLAS S.A./CORINTH REFINERIES  
Project : Mechanical works for the revamping of lubricant units U-300,400,500  
Amount : 1.760.000 €  
Year : 2010



### 3. DRACOIL S.A.



Client	DRACOIL S.A.
Project	: Revamping & erection of new fuel loading station at Aspropyrgos fuel oil plant
Amount	: 490.000 €
Year	: 2005

#### 4. HELLENIC FUELS S.A.



Client           HELLENIC FUELS S.A.  
Project         : Replacement of bottom inside the annular plate & installation of relax pipe at  
                    TK2 tank at Heraklion Complex – Crete Island  
Amount        : 18.850 €  
Year            : 2012

Client           ΕΛΛΗΝΙΚΑ ΚΑΥΣΙΜΑ Α.Ε.Ε.  
Project         : Replacement of shell rings at No 18 firefighting water tank at Heraklion  
                    Complex – Crete Island  
Amount        : 48.000 €  
Year            : 2011



## C. STEEL STRUCTURES - BUILDINGS



Client METKA S.A.  
Project : Fabrication & erection of generator's formwork & steel case of low pressure steam for P.P.C. S.A./Aliveri Power Plant  
Amount : 110.000 €  
Year : 2010

Client ARCON CONSTRUCTIONS S.A. / MEK S.A.  
Project : Construction of EXPO Center at Athens National Airport  
Amount : 400.000 €  
Year : 2008-2009

Client DEMCO S.A.  
Project : Construction of buildings I & IV at the Pallini Industrial Park for ALPHA TV  
Amount : 850.000 €  
Year : 2007

Client FACTORY S.A.  
Project : Fabrication & erection of steel structures inside the new building/shop at Athens National Airport  
Amount : 190.000 €  
Year : 2006

Client APOSTOLOU S.A. / MEDIA MARKT S.A.  
Project : Reconstruction of the new building/shop at Peristeri – Athens  
Amount : 1.200.000 €  
Year : 2006



#### D. OTHER PROJECTS



Client J/V AKTOR S.A. – ATHENA S.A. – N.&K. GOLIOPOULOS S.A.  
Project : Energy development of Waste Water Treatment Plant at Psytalia Island  
Amount : 230.000 €  
Year : 2013

Client S & B INDUSTRIAL MINERALS S.A.  
Project : Engineering, fabrication and erection of two department silos at Milos Island mine  
Amount : 175.000 €  
Year : 2005

Client ATTICA MUNICIPALITY UNION /TOMI S.A.  
Project : Construction of the Hospital Waste Incinerator Plant of Athens  
Amount : 440.000 €  
Year : 2000

## **QUALITY – HEALTH & SAFETY POLICY**

The primary goal of **SOTIROPOULOS TECHNIKI P.C.** is to provide qualified products of high scientific & technical applications, so as its projects meet the customers' requirements & be useful & safe for the final user.

In order to ensure the implementation of the above Quality & Health & Safety Policy by the employees, the Company implemented & maintains a Quality Management System & Health & Safety Management System, which include all of the company's functions in accordance with the International Standards ISO 9001:2008 & OHSAS 18001:2007.

Through this systems the Company has committed towards its customers for the following:

- Carry out anything stated that can be carried out.
- Behave with honesty, consistency & respect to its customers.
- Provide value to its customers, through the level of the products offered.
- Focus its attention to its customers, directly addressing their complaints, but also anticipating their desires & demands.
- Invest in the education & improvement of human resources.
- Encourage & stimulate the creativity of its employees.
- Constantly improve the quality of the projects with the active participation of its employees.
- Constantly improve the efficiency of its operation by making better use of its resources.
- Update its organization to respond to environmental changes.
- Improve its performance by penetrating into new abroad & domestic markets.
- Follow & use standard control & certification processes for its products.
- Invest in new technologies.

The Company's policy in Health & Safety of employees is intended to:

- Implementation of Greek legislation on Health & Safety at Work.
- Protection of the health & safety of company employees as well as third parties e.g. visitors, consultants, passers etc.
- Identification of risks to develop ergonomic procedures to eliminate or minimize them.
- Performing the work to the desired quality level without accidents, injuries or disasters to equipment & facilities.
- Systematic training of company employees in Health & Safety at work issues.
- Clear reference & ensure understanding of all employees' responsibilities related to safety issues.
- Creation of incentives for each employee to reduce or even eliminate unsafe acts & conditions, thereby contributing to a safe working environment.
- Attempt to secure financial resources for the continuous development of new technologies, systems & forms of occupational risk control.

On this basis each employee of the company commits by making use of the education provided & the means at his disposal to implement the Procedures of the Management System & contribute to its constant improvement.



The Quality – Health & Safety Policy applies in all projects stages & service provision & it's reviewed when necessary.

Finally, it is considered necessary to emphasize that the company complies with National & Community Legislation.

The General Director of "SOTIROPOULOS TECHNIKI P.C." supports & monitors the effective

The relevant certificates, in Greek and English version, exist in both in our company's official site and in the site of the certification body DQS.

(<https://www.mydqs.com/en/customers/customer-database.html>).



# CERTIFICATE



This is to certify that



**SOTIROPOULOS TECHNICAL P.C.**

71 Smirnis str.  
12242 Egaleo  
Greece

has implemented and maintains a **Quality Management System**.

Scope:

Design, construction, maintenance and service of technical projects.

Through an audit, documented in a report, it was verified that the management system fulfills the requirements of the following standard:

**ISO 9001 : 2008**

Certificate registration no. 30550648 QM08

Valid from 2016-01-11

Valid until 2018-09-14

Date of certification 2016-01-11



MS Certification  
No. of Cert. 248

**DQS Hellas Ltd.**

Dr. Emmanuel Deliyannakis  
Managing Director



Accredited Body, 4, Kalavriton Street, 14564 Kifissia - Athens



# CERTIFICATE



This is to certify that



**SOTIROPOULOS TECHNICAL P.C.**

71 Smirnis str.  
12242 Egaleo  
Greece

has implemented and maintains an  
**Occupational Health and Safety Management System.**

Scope:

Design, construction, maintenance and service of technical projects.

Through an audit, documented in a report, it was verified that the management system fulfills the requirements of the following standard:

**ΕΛΟΤ 1801 : 2008 / OHSAS 18001 : 2007**

Certificate registration no.	30550848
Valid from	2017-01-24
Valid until	2020-01-23



MS Certification  
No. of Cert. 248

**DQS Hellas Ltd.**

Dr. Emmanuel Deliyannakis  
Managing Director



Accredited Body: 4, Kalavriton Street, 14564, Kifissia - Athens



**SOTIROPOULOS  
TECHNIKI P.C.**

### **Contact Information**

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